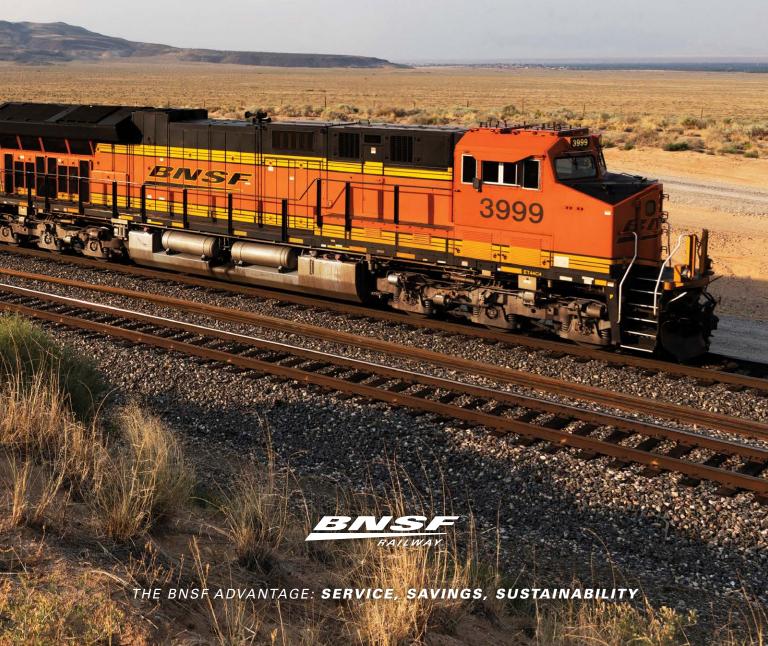
## INTERMODAL INFORMATION HUB





### TABLE OF CONTENTS

The BNSF Advantage 1

Domestic Intermodal 3

The West Coast Advantage 4

BNSF Logistics Parks 6

Co-location at

BNSF's Intermodal Logistics Parks 8

Barstow International Gateway (BIG) 10

Logistics Park Alliance 14

Logistics Park Kansas City 16

Logistics Park Chicago 17

North Phoenix - Logistics Park 18

The BNSF Network 19

Intermodal Contacts 21



## THE BNSF ADVANTAGE

We moved more than 5 million intermodal shipments last year, which is more than any other North American railroad.

We work with other supply chain leaders, including leading motor carriers, IMCs and ocean container lines, to seamlessly deliver freight door-to-door.

We have also invested over \$35 billion in capital expansion since 2016, with those continued capacity investments allowing us to add new schedules and expand service options for our intermodal customers.

As we continue to invest in our network and intermodal facilities, we'll continue to look to create additional capacity opportunities.

**BNSF** INTERMODAL **BY THE NUMBERS** 

32,500

**ROUTE MILES** 



**U.S. STATES IN NETWORK** 



**MAJOR U.S. WEST COAST PORTS SERVED** 



**INTERMODAL HUBS** 

### Superior infrastructure allows for continuous flow of freight

- Southern Transcon route 99.8% double-tracked between Southern California and Chicago
- Triple and quadruple tracks strategically placed along our highest volume corridors

#### Efficient and sustainable

- Eliminates highway congestion (each intermodal train carries the equivalent of several hundreds of highway trucks)
- Reduces carbon emissions: a BNSF intermodal train can move one ton of freight nearly 500 miles on just one gallon of diesel fuel

#### The Power of Co-location

 Fewer drayage miles creates more intermodal lane fits, maximizing the cost, capacity and carbon benefits of rail in supply chains

#### **The West Coast Difference**

• The West Coast ports offer great advantages to shippers importing cargo from Asia to the inland United States, minimizing ocean transit time and supply chain cycle time

#### Focused on our customers' needs - today and tomorrow

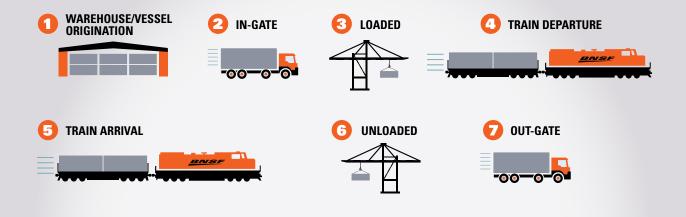
- Continually expanding our service to reach key markets such as the Pacific Northwest, Dallas/Fort Worth, Chicago, Atlanta, Northwest Ohio and Mexico
- Offering capacity solutions to accommodate your peak shipping season needs

#### Ready for your shipment when you're ready to ship

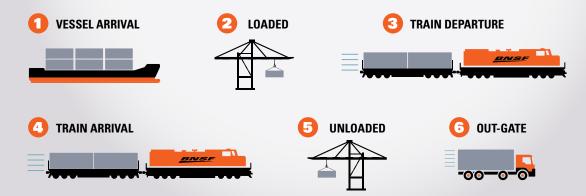
- No reservation required for both domestic and international shipments
- 24/7 operations

## THE INTERMODAL CYCLE

### **DOMESTIC / OFF-DOCK INTERNATIONAL**



#### **ON-DOCK INTERNATIONAL**



## DOMESTIC INTERMODAL

## WHY CHOOSE DOMESTIC INTERMODAL?



#### Strategically located to meet your needs

- · Conveniently located in key markets, BNSF facilities are a short dray from your company's transload operation
- Cost-saving co-location opportunities are available near most BNSF hubs

## Unparalleled service options that compete with over-the-road options

- Expedited Domestic: Ideal for time-sensitive freight such as parcel, promotional, temperaturecontrolled and direct-to-store shipments. The fastest intermodal service in the industry with an average network speed over 800 miles/day
- Standard Domestic: Maximum value for shippers who prioritize cost and capacity. Reach key markets with an average network speed of about 550 miles/day

#### Most efficient hubs in key markets

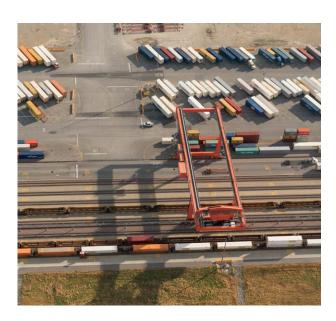
- BNSF moved 5.3 million intermodal shipments in 2024, more than any other railroad
- We continue to expand existing hubs and introduce new facilities to meet growing demand in major markets

### The best and biggest carrier partners in the industry

- The names you know and trust
- Asset owners with the capacity to serve you today and tomorrow
- Don't have a box? BNSF has wholesale capacity options

#### New technologies

- Our capabilities expand every year with our investment in state-of-the-art technologies such as remotely operated cranes
- We are committed to improving the customer experience and increasing efficiency simultaneously through technologies like our Load Plan Optimization (LPO) and Automated Yard Checks (AYC)



The West Coast ports offer great advantages to shippers importing cargo from Asia to the inland United States, minimizing ocean transit time and supply chain cycle time. BNSF is the only railway to offer direct service between the West Coast and Atlanta and the Northwest Ohio Region. Together with our carrier partners, we can help you choose the best route for your imports via one of our many inland hubs.

## OCEAN AND RAIL SCHEDULES



#### **BNSF SCHEDULES**

Please visit the **BNSF Customer Portal** for more information.

Domestic:

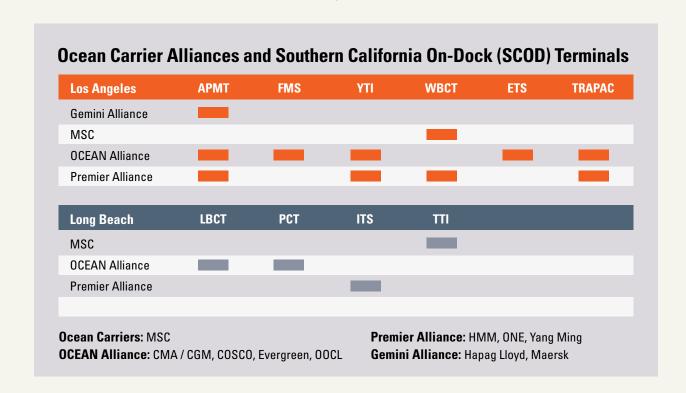
**Expedited Container** 

Domestic:

Standard Container International

#### **OCEAN SCHEDULES**

Please visit the port websites for more information.



#### **Ocean Carrier by Market** From Pacific Southwest (PSW) **Inland Market Ocean Carrier** DFW Atlanta St. Louis Chicago **Kansas City Houston** Memphis Denver CMA / CGM COSCO Maersk Matson MSC ONE 00CL Yang Ming

## **Ocean Carrier by Market** From Pacific Northwest (PNW)

| Ocean Carrier Chicago St. Paul Denver Omaha M | lemphis |
|---|---------|
| CMA / CGM                                     |         |
|   |         |
| COSCO   |         |
| HMM   |         |
| Maersk  |         |
| Matson  |         |
| MSC   |         |
| ONE   |         |
| OOCL  |         |
| Yang Ming                                     |         |
|   |         |

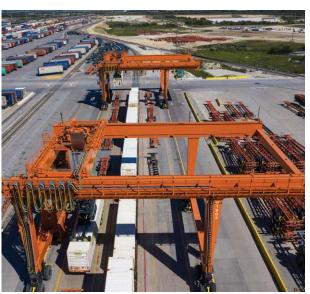
**Inland Market** 

# LOGISTICS PARKS

## WHAT IS A BNSF LOGISTICS PARK?



- > Anchored by an intermodal hub in key markets
- > Connects co-located warehouses and DCs to the **BNSF** network
- > Creates supply chain value through a more efficient and streamlined logistics solution



## The Value of Co-location -Proximity to BNSF's Gate



#### **Operational Efficiency & Resiliency**

- Driver productivity with fewer truck miles and less fuel enables reduced drayage costs
- Reduced exposure to highway congestion and liability
- Heavy-haul options allow more freight per load
- Private roads provide flexibility for non-DOT drayage
- Free-Trade Zone benefits



#### **Ability to Maximize the Value of Intermodal**

· Fewer drayage miles creates more intermodal lane fits, maximizing the cost, capacity and carbon benefits of rail in supply chains



#### **GHG Emissions Reduction**

- Lower drayage emissions with fewer truck miles
- Optimal range fit to deploy and maximize BEVs for drayage
- Maximizing intermodal provides a cost-effective solution to reduce surface transportation emissions

## The Value of Co-location -**Logistics Parks**



### **Master-Planned Development**

- Shovel-ready, building optionality
- Efficient access to multi-modal infrastructure
- Planned power capacity and energy resiliency
- Telecom infrastructure to support automation growth



### **Strategic Location**

- Strategically located to reach population growth in metro areas
- Business friendly jurisdictions
- Labor access



### **Industry Leading Development Partners**

- Expertise and deep experience developing masterplanned facilities
- Collaboration with public/private partnerships providing world-class infrastructure



## **CO-LOCATION AT BNSF'S INTERMODAL** LOGISTICS PARKS







## INTERMODAL INNOVATION

### **BEST-IN-CLASS HUB FACILITIES**

LARGEST HUB NETWORK of its kind.

**DIRECT ACCESS** to thousands of major distribution centers and warehouses across the U.S.

### **TECHNOLOGY – ALWAYS INNOVATING**

At BNSF, we're continually exploring how new tools and technologies can improve safety and reliability, increase efficiency and enhance your intermodal experience.

Using API connectivity, BNSF is integrating with customers to continuously improve visibility and efficiency.



## INTERNATIONAL GATEWAY (BIG)

**POWERING RESILIENT SUPPLY CHAINS** 

## **BIG OPPORTUNITIES**

- > Speed to Market
- > Scalable Capacity
- > Supply Chain Resiliency
- > Lower GHG Emissions



#### **BIG OFFERINGS**

- State-of-the-art master-planned logistics complex with +4,500 acres
- Integrated Logistics Park offering scalable on-site development for transload, deconsolidation, and distribution facilities
- International & domestic intermodal service offerings
- Block swap rail yard providing significant rail capacity, enhancing efficiency and reliability for container movement through the California gateway

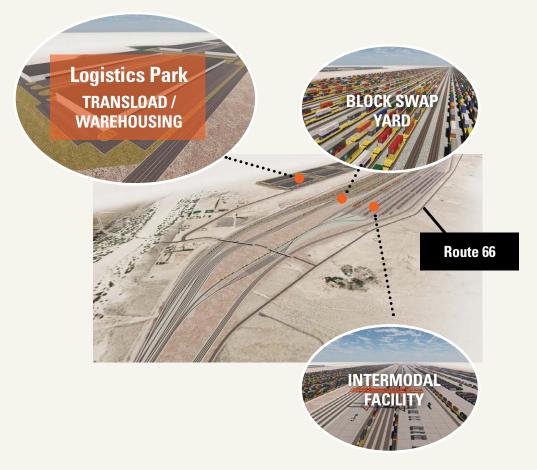
## **Co-location brings BIG ADVANTAGES**

- Accelerated transit with direct rail service from ports to BIG to inland markets
- Greater flexibility for inventory allocation
- Ease and reliability through on-site chassis fleet
- . Heavy loading enabled by a private road network throughout the complex
- Enhanced freight visibility across integrated operations

## AN INTEGRATED LOGISTICS COMPLEX



A fully integrated intermodal rail facility and logistics park offering seamless and expedited movement of freight between trains and warehouses



- > Co-locate your transload, deconsolidation and nation-wide freight distribution activities onsite with BNSF
- > Significant development opportunity for cargo owners & 3PLs
- > Offering direct access to origins and destinations across the largest intermodal network in North America and beyond

## **BARSTOW INTERNATIONAL GATEWAY (BIG)**



## SEAMLESS COAST-TO-COAST CONNECTION







## LOGISTICS PARK ALLIANCE



## **ONGOING**

**BUILDING SPEC PROGRAM** 

## **OVER 51M**

SQUARE FEET DEVELOPED

#### INTERMODAL FACILITY

>1,000,000

**LIFTS** 

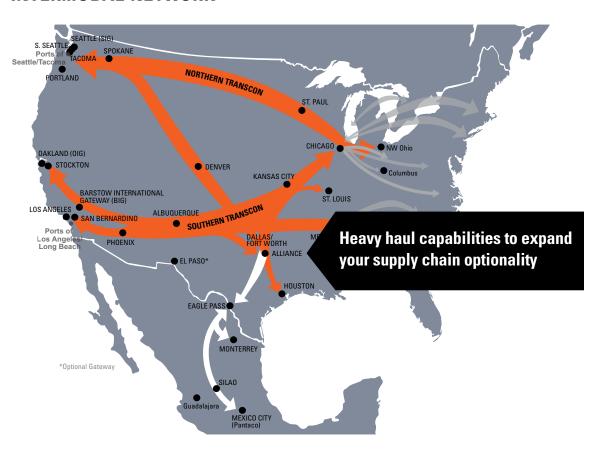
10,000+

ACRES FOR LARGE-SCALE DISTRIBUTION, MANUFACTURING & INDUSTRIAL USERS





#### BNSF INTERMODAL NETWORK



## LOGISTICS PARK KANSAS CITY



## 15.5M

SQUARE FEET OF VERTICAL **DEVELOPMENT COMPLETE OR UNDER CONSTRUCTION** 

## **30M**

SQUARE FEET OF BUILDING CAPACITY

### INTERMODAL FACILITY

>400,000 **LIFTS** 

## 2.3K

**ACRES DISTRIBUTION & WAREHOUSE PARK** 



## LOGISTICS PARK CHICAGO



**26M** 

**SQUARE FEET DEVELOPED** 

ELWOOD,

**ILLINOIS** 

JOLIET,

**ILLINOIS** 

WILMINGTON,

**ILLINOIS** 

INTERMODAL FACILITY

>1,000,000

**LIFTS** 

~13K

ACRES OF DEVELOPABLE LAND



## COMING SOON - LOGISTICS PARK PHOENIX THIRING



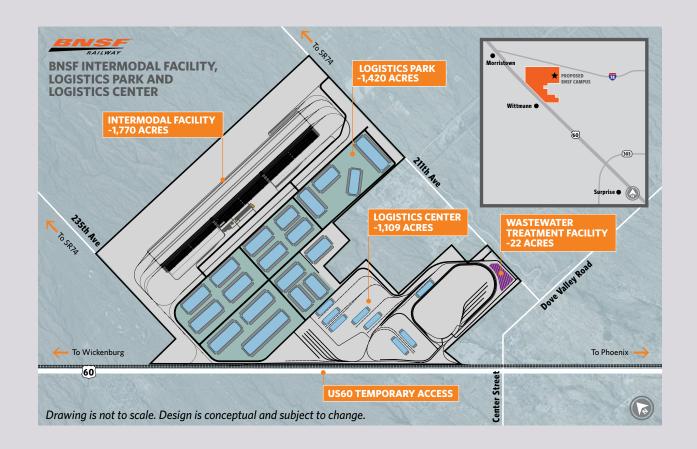
~4,300 **ACRE DEVELOPMENT** 

**1,770 ACRES** INTERMODAL FACILITY

**1,420 ACRES** LOGISTICS PARK

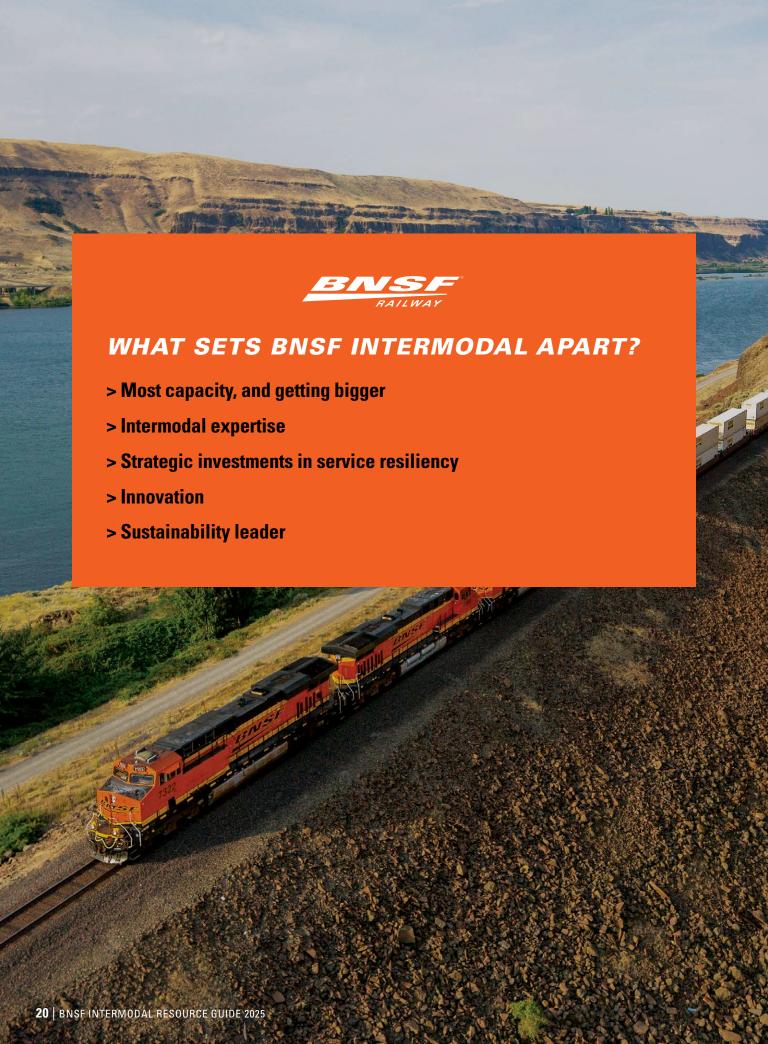
**1,109 ACRES** INDUSTRIAL RAIL SERVED SPACE



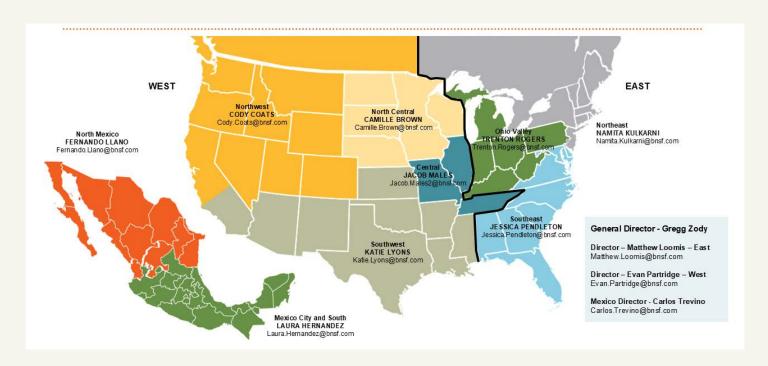


### THE BNSF NETWORK





### INTERMODAL SOLUTIONS TEAM



### **INTERMODAL CONTACTS**

CURRENT/EXISTING CUSTOMERS

AREA CONTACT PHONE

#### **DOMESTIC CONTAINERS AND TRAILERS**

Asset-Owning Domestic NON-Ass

Carriers

Connect with BNSF

NON-Asset-Owning Domestic Carriers

A2A - Access to Assets

Temperature-Controlled Trailers/Containers

Connect with BNSF

